



**Prince George's**  
**National Bank**

8401 Corporate Drive, Landover, MD 20785

James Sample  
International Corporation  
1750 Grant Street  
Landover, MD 20785



## Prince George's National Bank

Is the commercial bank you're using  
looking just a little shaky these days?

And wouldn't you rather be  
standing on solid ground?

James Sample  
International Corporation  
1750 Grant Street  
Landover, MD 20785

Dear Mr. Sample:

Just how stable is your current banking partner these days?

Is it stable enough to be an eager and able business partner,  
always there with personal service, a high rate of return and  
ready loan funding when you need it?

Or is it reeling from bad real estate loans, and more interested  
in holding tight to its capital until the bad times pass?

If the second scenario sounds just too familiar, I have your  
solution...

Call 301-731-1700 and request a personal meeting with me,  
Tom Beery, president of Prince George's National Bank.

I'll sit down with you -- at your offices or ours -- to hear what  
you really expect from a banking relationship. And if peace-of-  
mind is high on your list, let me assure you: Prince George's  
National Bank is well capitalized, and free of the non-performing  
real estate loans troubling so many other institutions.

We're ready, right now, to help you in ways the other  
banks can't. With plenty of money for making good  
loans. And very attractive returns on your commercial  
deposits (returns comparable to those at the most  
competitive banks and savings and loans).

As a "community bank," we're small enough to give you constant and  
direct, face-to-face contact with the bank's top decision-makers.  
Yet we're substantial enough to offer true "big-bank" services and

(over)

expertise...including knowledge of today's most sophisticated commercial banking options.

And we back up that knowledge with a complete range of practical, progressive, "big-bank" services, including:

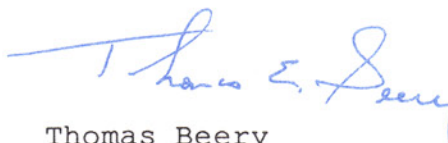
- Commercial Sweep Accounts: Maximizing your return with expert funds management through FDIC-insured money market accounts.
- Letters of Credit: Indispensable financing tools that greatly increase your business options.
- Full-Day Money Wiring: Worldwide funds transfers available from open to close of every business day (while most banks cut off their wiring services at noon or 2 pm).

The bottom line: We're waiting to serve you better. With total responsiveness to your needs. Exceptional investment returns. Full FDIC insurance. And a complete commitment to helping your business excel.

See for yourself; give us a call at 301-731-1700 -- or send in the enclosed postage-paid reply card -- and let's get together.

I'll show you how the right bank can be a most valuable, supportive and dependable business partner!

Yours most sincerely,



Thomas Beery  
President

P.S. To show you we mean business...reply within 10 days and I'll guarantee you 7.25% annual interest (7.45% annual yield) on our FDIC-insured Jumbo CDs (6-month term, \$50,000 minimum). And even higher rates on longer terms. For IRAs, I'll guarantee 7.50% interest (7.71% annual yield), with no minimum, for a full one-year term -- ideal for your next IRA contribution or upcoming rollover.

Plus, these rates are guaranteed for up to 30 days after your reply. So call or write today, then take the next few weeks to evaluate our offering and make your final decision.

**If Prince George's National Bank really is more supportive and approachable than my present bank, we have a lot to talk about.**

- Let's get together on \_\_\_\_\_ at \_\_\_\_\_ am pm to discuss my needs and plans. Please call to confirm.
- Call me at (\_\_\_\_\_) \_\_\_\_\_ to set up a meeting.
- Also, lock in my guaranteed interest rates on your Jumbo CDs and IRAs right away. I'll decide whether to invest within the next 30 days.

\_\_\_\_\_  
Name

\_\_\_\_\_  
Company

\_\_\_\_\_  
Address

\_\_\_\_\_  
Suite

\_\_\_\_\_  
City

\_\_\_\_\_  
State

\_\_\_\_\_  
Zip



**Prince George's  
National Bank**



NO POSTAGE  
NECESSARY  
IF MAILED  
IN THE  
UNITED STATES

**BUSINESS REPLY MAIL**

FIRST CLASS MAIL PERMIT NO. 1095 LANOVER, MD

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PRINCE GEORGE'S NATIONAL BANK  
8401 CORPORATE DRIVE  
LANOVER MD 20797-8524

